



DON XAVIER
Mind • Action • Results

PROGRAMS

15 HABITUAL BEHAVIORS TO BOOST YOUR 2016

Learn why it's so important to become a Maven (an expert) in 2016 and play at your best. It's the year of change, instability, opportunity and reconstruction. It's the year that you must strive to create personal history with every action you take in order provide excellence and differentiation in order to thrive.

Hi I'm Don Xavier, I'm in my boardroom in Toronto finalizing my business plan for 2016. Perfecting the "15 Habitual Behaviors", which are paramount in order to **create personal history** in 2016.

In 2016, we boldly **alter our conditioning** and **change our habitual way of thinking and behaving** in order to achieve more success in our lives and business.

The idea is to become the very best that we can be and climb to the **top 15 percent** of the achievers in our industry!

2016 the Year to Become a Maven

A **maven** is a trusted expert in a particular field, who seeks to pass knowledge on to others:

- **MOTIVATED**
- **AMBITION**
- **VICTORIOUS**
- **ENTHUSIASTIC**
- **NOBLE** – Individual

Unleash the magnet in you and become a maven because 2016 is the year that YOU strive to create personal history with every single action YOU take. ACTION, which will INCH you closer to your ultimate GOALS and OBJECTIVES!

It is paramount that you develop great new habits and master the 15 Habitual Behaviors to boost your success in 2016!

15 HABITUAL BEHAVIORS

1. Condition your mindset to become addicted to prospecting marketing and branding.
2. Create an effective elevator speech and drill it into your mind and heart until it become part of you.
3. Build your large list of suspects and prospects – add 5 new ones to your inventory daily
4. Create a prospecting action plan – 20 businesses per day
5. Effectively master the referral asking process
6. Follow the three step model for success: Identify a role model acquire recipe for success – execute the recipe in your life
7. Condition a Champion Mindset to only focus on achieving abundance
8. Stay true to yourself, be a relationship engineer and collaborate with the very best!
9. Transfer enthusiasm, positive energy and positively influence as many people as possible.
10. Create personal history with every action – small successes leads to massive success
11. Practice habitual generosity and habitual kindness
12. Become allergic to procrastination and excuses
13. Be an action taker, manage your activities & be accountable for every 30 minutes of your working day
14. Have a purpose and celebrate your achievements
15. Be focused and stick to your plan through thick and thin

My wish is that you embrace life and never lose your drive and passion!

[Click here to watch the program video](#)

Take ACTION today! By contacting Don Xavier to speak at your next event.

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